



Providing networking and support for manufacturers serving the medical industry.

# MedNet News

## Upcoming Events

### "The Future of Bioscience in Minnesota"

November 11th, 2008

8:00-10:00 a.m.

Dale Wahlstrom, CEO, BioBusiness Alliance

Mr. Wahlstrom is a past executive of Medtronic in Minneapolis. He has been an integral leader in the formation of the Biobusiness Alliance, serving as its CEO. The Biobusiness Alliance is dedicated to the growth of the bioscience industry in Minnesota. For more information on their efforts go to [www.biobusinessalliance.org](http://www.biobusinessalliance.org). Mr. Wahlstrom will address the future of the industry in Minnesota with comments on how companies can position themselves to be a part of the growth. The program for this reflects the "Mission" of Med Net to provide our members with information on opportunities to expand your business with medical device manufacturers; learn what the future holds and find out how you can be a part of it.

Hosted by Imricor Medical Systems  
400 Gateway Blvd, Suite 400  
Burnsville, MN 55337

Register at [www.mnvalleymednet.org](http://www.mnvalleymednet.org)

### Board Retreat

The Board met on Saturday, October 4th for a half day retreat to make plans for 2009 and future years. Goals for next year are: to double membership, add an additional networking event, explore other events, and grow the revenue base to assist in providing more services in the future.

## Device Manufacturing Strong in Minnesota

Minnesota medical device businesses research, develop, and produce everything from catheters and pacemakers to dental instruments, eyeglass lenses, and hearing aids. Altogether, these firms employed 29,351 workers in

2007, accounting for 1 percent of total jobs in Minnesota. According to the U.S. Economic Census, Minnesota ranks second in the nation behind California in industry employment and in the value of shipments from the electromedical and

electrotherapeutic apparatus manufacturing industry. The statewide concentration of medical device manufacturing is nearly four times the national average. (Information from DEED report on medical device manufacturing)

## BioBusiness Alliance Creates Asset List

The BioBusiness Alliance of Minnesota spent the spring and summer months travelling across Minnesota meeting with all interested parties for the purpose of creating a list of capabilities

and assets that would be beneficial to not only current bioscience companies, but future companies looking to move to Minnesota. After extensive work the list is basically complete. Go to

[www.biobusinessalliance.org](http://www.biobusinessalliance.org) and click on Biomap icon to access the list. This should prove to be a valuable tool to assist the growth of bioscience in Minnesota.

## First Annual Med Net Wine Tasting Cruise Huge Success!

On a wonderful summer night in late August, 35 Med Net members, guests and friends took part in the First Annual Med Net Wine Tasting Cruise. Ten wines were sampled, along with beer, pop and water for the non-wine drinker. More importantly everyone had a two hour opportunity to network and make new business acquaintances in a

very low key environment. Everyone agreed it was a fun way to get to know new business partners. Thank you to **Froehling-Anderson** for their sponsorship which made the trip possible. Thanks also to **Automated Control Systems** for the pop and water and **Heraeus Medical Components** who supplied cheese and snacks. After the cruise, Med Net

President, Darlene Miller of **Permac Industries** continued the exceptional evening by hosting everyone at her home on Prior Lake.



### New Committees

The Membership and Events Committees are now up and running. If you would like to help on either contact Membership Committee Chair **Jahn Stopperan**, **Northfield Medimation**, 507-663-0140, or Event Committee Chair, **Laurie Bahr**, **Enterprise Minnesota**, 612-455-4237.

### Give Us Your Tidbits!

MedNet News is emailed to members and friends on a quarterly basis. If you have tips, industry information, news about your company, or anything you wish to share, send the information to [skip.nienhaus@ci.burnsville.mn.us](mailto:skip.nienhaus@ci.burnsville.mn.us). We will make every attempt to include any information sent our way.

**Think about it...**The number of students in China that take the equivalent of honors classes is more students than go to school in the United States.