



Providing networking and support for manufacturers serving the medical industry.

MedNet News

Upcoming Events

MedNet Seminar Event

Tuesday, May 19, 2008
8:00—10:00 a.m.

Dunwoody College of Technology
818 Dunwoody Blvd
Minneapolis, MN 55403
www.dunwoody.edu

Learn about the types of customized training that is available for companies with an emphasis in medical manufacturing and health sciences. Tours of the college will also be available. The cost is complimentary to members, \$20 in advance for non-members, and \$25 at the door. To reserve space go to www.mnvalleymednet.org. Members need to RSVP on the web site to reserve a space.

Thanks to these members for renewals

Aerospace Manufacturing Inc.-	Analog Technologies
Automated Control Systems	Bureau Veritas Certification
Chaspro	
Burnsville Chamber of Commerce	City of Burnsville
Consatech Inc	Dakota Electric Association
Dakota County Regional Chamber	Enterprise MN
Froehling Anderson CPA	Giefer Sales Company
Heraeus Medical Components	MedFab Company
Meier Tool & Engineering Inc.	Micro-Matics
Netmajic Inc	Permac Industries
QC Inspection Services	Robert Automatic
TeleHealth Technologies	ThreeWire Inc.
Top Tool Company	Xantel

Welcome New Members

Avnet - FredChu
CG3 Consulting LLC - Patrick Kullmann
Demand Generation—Jahn Stopperan
Eide Bailey LLP— James Ford
Manufacturers Alliance- -Kirby Sneen
Kelco Services Inc.— Jim Kellison
LaBreche LLC- Laura Boyd
New Town Solutions - Christine Smith
RCRI Inc.— Prithul Bom
Wilson Associates— Ronald Lenz
Xylem Company—David Whitman

Give Us Your Tidbits

Med Net News is emailed to members and friends on a quarterly basis. If you have tips, industry information, news about your company, or anything you wish to share send the information to skip.nienhaus@ci.burnsville.mn.us. We will make every attempt to include any information sent our way.

Heraeus Medical Components Packs Them In



Even reports of possible bad weather could not keep the crowd down at the January seminar

hosted by Heraeus Medical Components, www.heraeus-mcd.com. Approximately 35 members and friends heard Mark Kemp, President of Heraeus Medical Components give an overview of the market, its different segments, and how to

approach those segments. Those in attendance have a greater understanding of how to sell to the medical market and the time frame to anticipate in each segment. Thanks Mark for a great presentation!

Members Soak up Networking

On Tuesday, March 24, over fifty members and friends attended a networking event at Granite City Brewery. Good food, good brewskies, and most importantly good

relationships were enjoyed by all. The overall tenor of those present was optimistic and focused on how to make the best of our current economic situation. A number of

guests expressed interest in joining Med Net after attending the event. Thanks to Automated Control Systems , www.AutomatedControlSystems.net for sponsoring.

Membership Drive

Members are reminded that we are looking to assistance to grow our membership this year. Please try to recruit 3 business associates at

other firms in April, and anything you can do to help spread the news about our great organization would be welcomed! Prospective

members are to contact Jahn Stopperan at 952-578-5252 or at jstopperan@demandgenerationinc.com

Med Net Prez Quoted

In the Precision Manufacturing March/ April magazine Med Net President Darlene Miller, www.permacindustries.com, was quoted in a feature article on Minnesota manufacturing as follows: "We expect our members will emerge from 2009 better prepared to take advantage of business opportunities." Med Net promises to deliver services to help make this statement happen."

Think About it

The shelf life of technology is now thought to be 2-3 years. That means the information an engineer learns in their first year is out of date before they graduate.